## **IUMI** Asia Forum "Marine Insurance in the Middle East – In Focus"

## **Godolphin Ballroom, Emirates Towers Hotel, Dubai**

Day 1	Tuesday 9 May				
8:00-9:00	Coffee and light breakfast				
Opening Session - Moderator Fareed Lutfi					
TIME	SESSION / TITLE	SPEAKER			
9:00-9:15	Welcome by Emirates Insurance Association	Fareed Lutfi or Khalid Al Badi			
		EIA			
9:15-9:20	Walaama by II IMI	Frédéric Denèfle			
9.15-9.20	Welcome by IUMI	IUMI President & Managing Director, Garex			
9:20-9:40	Patron's Keynote Speech by the Ministry of Energy and Infrastructure	H.E. Eng. Hessa Ahmed Hamdan AlMalek			
		Advisor to the Minister for Maritime Transport			
		Affairs, The UAE Ministry of Energy &			
9.20-9.40		Infrastructure Advisor to the Minister for Maritime			
		Transport, Affairs, UAE Ministry of Energy and			
		Infrastructure (MOEI)			
9:40-10:10	Cattier that are a	Frédéric Denèfle			
9.40-10.10	Setting the scene	IUMI President & Managing Director, Garex			
10:10 10:20	Barra Maria O Arras definis	Fareed Lutfi			
10:10-10:30	Recognitions & Appreciations	Secretary General, EIA			
10:30-11:00	Coffee break				
	Session 1: Global trade and the role of the Middle East – Moderator Lars Lange				
TIME	SESSION / TITLE	SPEAKER			
11:00-11:20	Global trade, the world fleet and the shipping	Dave Matcham, CEO, IUA and			
11.00-11.20	market: Update & outlook	Secretary, IUMI Facts & Figures Committee			
		Cargo market in the Middle East:			
1		Manik Sethi			
	Joint Session:	Manik Sethi Marine Director, Volante, DIFC			
	Joint Session:  Marine insurance markets in the Middle East –				
11:20-11:50		Marine Director, Volante, DIFC			
11:20-11:50	Marine insurance markets in the Middle East –	Marine Director, Volante, DIFC Hull & Machinery / Marine Liabilities:			
11:20-11:50	Marine insurance markets in the Middle East –  Joint Session Moderator:	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities:  Captain Manoj Kumar			
11:20-11:50	Marine insurance markets in the Middle East –  Joint Session Moderator: Cenk Bilgin	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities: Captain Manoj Kumar Underwriting Manager - Marine, Energy &			
11:20-11:50	Marine insurance markets in the Middle East –  Joint Session Moderator:  Cenk Bilgin Senior Regional Marine Underwriting Manager,	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities: Captain Manoj Kumar Underwriting Manager - Marine, Energy &			
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11:20-11:50 11:50-12:10	Marine insurance markets in the Middle East –  Joint Session Moderator: Cenk Bilgin Senior Regional Marine Underwriting Manager, GIG Gulf	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities: Captain Manoj Kumar Underwriting Manager - Marine, Energy & Aviation, Qatar Insurance Group  Yachts: Cenk Bilgin Sean Dalton			
	Marine insurance markets in the Middle East –  Joint Session Moderator: Cenk Bilgin Senior Regional Marine Underwriting Manager, GIG Gulf  Impacts of Inflation in Marine Insurance markets –	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities: Captain Manoj Kumar Underwriting Manager - Marine, Energy & Aviation, Qatar Insurance Group  Yachts: Cenk Bilgin  Sean Dalton EVP, Head of Marine Underwriting, North America,			
	Marine insurance markets in the Middle East –  Joint Session Moderator: Cenk Bilgin Senior Regional Marine Underwriting Manager, GIG Gulf  Impacts of Inflation in Marine Insurance markets –	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities: Captain Manoj Kumar Underwriting Manager - Marine, Energy & Aviation, Qatar Insurance Group  Yachts: Cenk Bilgin Sean Dalton EVP, Head of Marine Underwriting, North America, Head of Global Marine Facultative, Munich Re			
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11:50-12:10	Marine insurance markets in the Middle East –  Joint Session Moderator: Cenk Bilgin Senior Regional Marine Underwriting Manager, GIG Gulf  Impacts of Inflation in Marine Insurance markets – Global & Middle East	Marine Director, Volante, DIFC  Hull & Machinery / Marine Liabilities: Captain Manoj Kumar Underwriting Manager - Marine, Energy & Aviation, Qatar Insurance Group  Yachts: Cenk Bilgin Sean Dalton EVP, Head of Marine Underwriting, North America, Head of Global Marine Facultative, Munich Re America & IUMI Executive Committee  Capt. Abdulla Alhayyas			

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	Session 2: Marine insurance in the spotlight – M	oderator Hendrike Kuhl			
TIME	SESSION / TITLE	SPEAKER			
13:30-14:10	Panel: Sanctions and what they mean for marine	Liv Irene Loland, Chairman of the Board, ACPII			
	insurers	Nick Whitear, Underwriter - Marine War, Canopius			
	Panel Moderator: Jasmin Fichte Managing Partner, Fichte & Co	Robert Lawrence, Partner, HFW			
14:10-14:30	Major losses in recent times	Tom Johansmeyer SVP and Head, PCS, Verisk			
14:30-15:10	Perspectives session:  Risk Management for e-vehicles: from an OEM and a hull insurer	Frank Lagaly Head of Marine Insurance & Andreas Maier, Risk Engineer, BMW Group			
	Moderator: Hendrike Kühl Policy Director, IUMI	Martti Simojoki Senior Loss Prevention Manager, Alandia			

15:10-15:40	Coffee break			
Session 3: Cargo in the spotlight - Moderator Mike Davies				
TIME	SESSION / TITLE	SPEAKER		
15:40-16:00	Digitalisation in the supply chain	Andrew Yeoman		
		Chief Executive & Co-Founder, Concirrus		
		Talal Darras		
16:00-16:20	Supply Chain Resilience	Senior Vice President, Strategic Risk Consulting		
		Leader MENA, Marsh		
		Khalid Jishi		
	Containers lost at sea	CEO, Arab Loss Adjusters		
16:20-16:40				
		Narayan Iyer		
		Risk Management Executive, Arab Loss Adjusters		
10 10 17 00	Critical regulations for perishables	Jorge Díaz Farias		
16:40-17:00		Head of Business Development, Marlin Blue		
	Cargo and Project Cargo Insurance in the Middle East	Mike Davies		
17:00-17:20		International Business Development and Marine,		
		Syndicate 2880 at Lloyd's		
17:20-17:40	Q&A & take aways	Mike Davies		
17.20 17.40	Qua a take aways	Wine Davies		
40.00 22.00	Describer and Dinner at Emirates Tourses			
18:00-22:00	Reception and Dinner at Emirates Towers			

Day 2	Tuesday 9 May			
8:00-9:00	Coffee and light breakfast			
Session 4: Sustainability – a buzz word with growing traction – Moderator May Hleieh				
TIME	SESSION / TITLE	SPEAKER		
9:00-9:30	Carbon emissions and marine hull insurance: An introduction to the PPMI	Patrizia Kern Consultant, CEO Office, Swiss Re Corporate Solutions		
9:30-9:50	Rowing across the Atlantic and Plastic pollution: How your company can help protect the world's oceans for free	Toby Gregory Arabian Ocean Rowing Team		
		May Hleileh Head of Energy, Zurich		
9:50-10:30	Energy transition: What does it mean for us?  Update on the energy transition in the Middle East	Dr Umar Abbasi Finance, ADNOC		
		Mark Walshaw Renewable Energy Leader, ME & Africa, Marsh		
10:30-10:45	Q&A	May Hleileh		
10:45-11:15	Coffee break			
	Session 5: Hull in the spotlight - Moderator Lars I	Lange		
TIME	SESSION / TITLE	SPEAKER		
		Presentations followed by discussion Captain Zarir Irani		
11:15-12:15	The future of shipping: Cyber risks, emerging technologies and new rules	Managing Director, Constellation Marine: Cyber risks  Jakob P. Larsen  Head of Maritime Safety & Security, BIMCO: New technologies & regulations  Amit Shalev  VP of Business Development & Strategy, ShipIn Systems: Al and the digital transformation		
11:15-12:15 12:15-12:30		risks  Jakob P. Larsen  Head of Maritime Safety & Security, BIMCO: New technologies & regulations  Amit Shalev  VP of Business Development & Strategy, ShipIn		
	technologies and new rules	risks  Jakob P. Larsen  Head of Maritime Safety & Security, BIMCO: New technologies & regulations  Amit Shalev  VP of Business Development & Strategy, ShipIn Systems: Al and the digital transformation		
12:15-12:30	technologies and new rules  IUMI at the IMO	risks  Jakob P. Larsen  Head of Maritime Safety & Security, BIMCO: New technologies & regulations  Amit Shalev  VP of Business Development & Strategy, ShipIn Systems: AI and the digital transformation  Lars Lange, Secretary General, IUMI  Dr. Sinem Ögis  Counsel, Türk P&I  Bozidar Ljubisavljevic, Regional Marine Practice Leader, Howden Insurance Brokers		