



CAROLINE PAUL
Dakar/Senegal
Tel: +221 781777069
paulcaroline94@yahoo.fr

PERSONAL INFORMATION

Date of Birth: July 23rd, 1971

Place of Birth: Valenciennes France

Status: Single, 3 children

EMPLOYMENTS

DPS AFRICA SUARL, Dakar/Senegal - November 2015 to date Africa Manager

- Management of the Dakar, Abidjan and San Pedro offices and 20 crew
- Responsible of the African surveyors' network on the entire continent (54 countries)
- Survey coordination and quality control procedure
- Specialist in soft commodities in all Africa ports (rice, sugar, cocoa, grain cargoes...)
- Sales and marketing
- Marine claims' management
- Speaker at international shipping conferences (IUMI Genoa September 2016 & 2018, TDV Hamburg March 2017, Marine Forum South Africa May 2017, fruits and perishables' transport Dakar Investment committee 2016)
- Training sessions for the French Association of marine underwriters CESAM (September 2024 – Cocoa and rice safe transportation)
- Webinars for IUMI (transportation of cocoa beans 2018 – warehouses' inspections 2022)

Sources:

[PowerPoint Presentation \(iumi.com\)](#)

[The risks and tricks associated with loading cocoa beans in containers \(iumi.com\)](#)

[2017 FORUM | Marine Forum ZA](#)

[Traditionsverein Deutscher Transportversicherer e.V. \(verein-tdv.de\)](#)

ABS YEDITEPE, Istanbul/Turkey - March 2006 up to November 2015 Marine claim's Manager and CEO

- In charge with the full marketing strategy of the company abroad – achievement in 5 years of 70% increase of the global activity for the marine branch
- Responsible of the claims and loss prevention department (Management of 8 surveyors, Ex Master Mariners and Engineers)
- Following the network of surveyors worldwide, nomination and following of the surveyors and enhancing the quality level of the services
- Customer relations and commercial travels all over the world

- Quality control of the survey reports
- Analyzing claims and conclusions on the basis of the insurance contract for Turkish underwriters

- Speaker at international shipping conferences

**Cabinet Pruvot/3A Services (P&I club correspondent), Dakar/Senegal and Tema/Ghana
October 1998 – February 2006
Director Africa**

- Managing the surveyor network in West Africa
- Specialist in soft commodities in all African ports (rice, sugar, cocoa, grain cargoes...)
- Customer relations
- Claims and loss prevention Management
- Legal Assistance to P&I Clubs
- Management of a team of 8 surveyors, managing the West African offices
- Surveys (damage surveys on commodities, collision of vessels, tally...) on board of various vessels and on shore

**Grow Marketing Import Export FRANCE, November 1992 – July 1993
Executive assistant**

- In charge with International commercial rules' application in transportation sector
- Packaging control, logistic organization
- Customer relations

EDUCATION

- 1989 – Baccalaureate of literature, communication and foreign languages (Lille / France)
- 1989 up to 1992 –University of Human sciences and foreign languages of Lille (France) – civilization studies, focus on African culture
- 2016: marine survey module validation at the Lloyds of London

TRAININGS

- Computer training, Microsoft programs
- 2 years teaching experience for children from 6 to 10 years old through the French Ministry of Education

SKILLS

- Languages: Mother tongue French, fluent in English, German and Italian languages, medium level of Turkish
- Computer: Microsoft Office and Microsoft Project, experienced in Power point presentations
- Excellent communication and marketing skills

HOBBIES

- Traveling, horse riding, music
- 1996 to 2006 – 7 equestrian diplomas obtained in jumping and dressage education with a teacher of the Cadre Noir of Saumur - France