Standardization of Cargo Insurance Data

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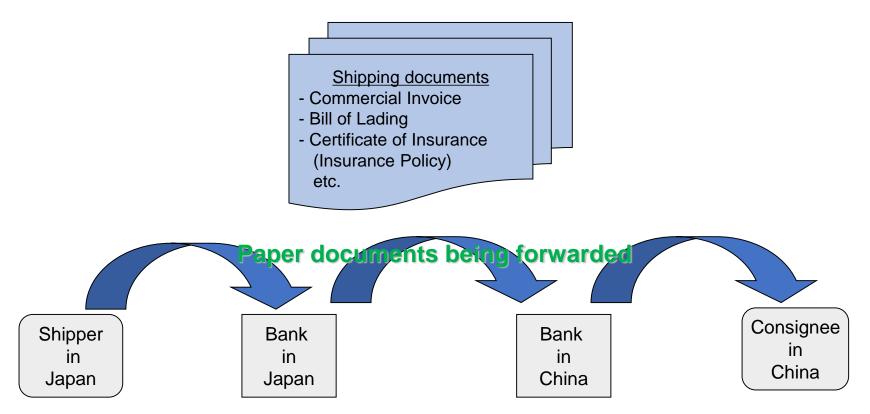
Tokio Marine & Nichido Fire Insurance (Japan)

Member of
IUMI Data and Digitalization Forum
IUMI Cargo Committee
IUMI Education Forum

Why Standards?

- Trading is becoming digital / paperless
- For instance; Letter of Credit, B/L
- Cargo insurance policy/certificate is an essential document which gets assigned and transferred along with the B/L
- When the document is in digital format, it needs to be in a unified format.
- When "TradeWaltz" started it's service, the insurers came up with a unified data format for a digital insurance policy / certificate.

Flow of documents under a L/C (CIF terms)



The Bank buys the shipping documents and the Shipper gets paid.

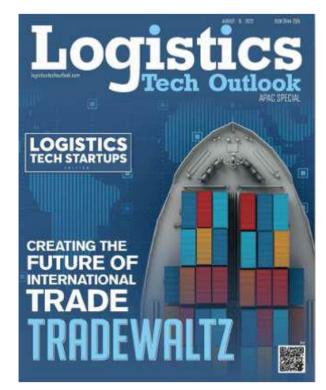
TradeWaltz

- Concept introduced at 2017 IUMI Tokyo conference
- Company started 2021



Toward an Open and Global Trade Ecosystem

International trade is a highly complicated system that involves many different types of participants and as such, is considered impossible to digitalize with existing technologies. Using blockchain technology, we are building a new platform, "TradeWaltz*", that will enable all participants to share information and



But that's not enough!

- Unified format in one country is good for the parties in that country. (e.g. shipper)
- Consignee will have a chance to receive data from multiple countries.(e.g. on a CIF term)
- Interoperability among platforms/countries will be needed

There could be;

- difference of data items (e.g. "shipper reference number", "place of issuance", "vessel IMO number"...)
- difference of data formats (e.g. "varchar 30 characters", "integer 8 characters")
- difference of the definitions (same item name but some difference of definition by countries)

Beauty of digitalization on trade

- The beauty is that you can import the data into your internal system instead of typing in the data from a paper
- If every data is in a different format, it is basically same as receiving paper
- That is why a universal standard is needed

Our neighbors

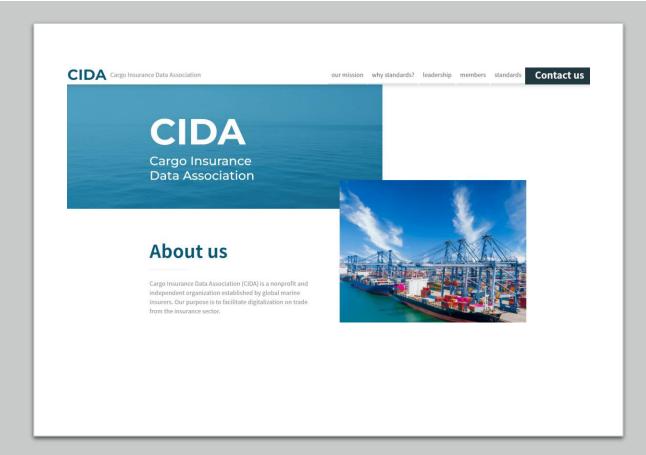
- For the B/L and SWB, a universal standard (UN/EDIFACT) is already there.
- DCSA(Digital Container Shipping Association) is promoting the standards.
- With the standard, every cargo owner, bank, custom house, insurer can receive the B/L & SWB data in a single format.

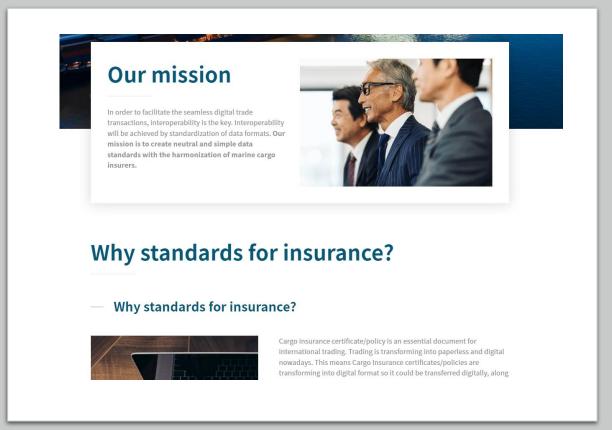
What we should expect

- Under a Letter of Credit transaction, <u>B/L</u> and <u>Insurance documents</u> are always assigned/transferred as a "set".
- When B/L and SWB becomes transferred as digital data, it is easy to predict the needs of the shippers, consignees and the banks.

example of standards

- CIDA(Cargo Insurance Data Association) has been established (http://cargo-insurance-data.com/)
- CIDA has disclosed the unified data set used on the TradeWaltz platform.





Key takeaways

- Cargo insurance certificate/policies circulate internationally along with the B/L as a "set"
- Digitalization of B/L is developing and an international standard is there
- As a cargo insurer, we need to predict what is to come

Thank you for your attention.

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