Facts and Figures Meeting via Conference Call
23.07.2020

Present:

Philip Graham (UK Lloyds) - Chairman

Astrid Seltmann (Nordic Cefor)

Javier Alonso (Spain)

Andrea Mazza (Italy)

Dave Matcham (UK IUA) - Secretary

Robert Copp (US)

Paul Hackett (Singapore)

Mathieu Daubin (France)

Erika Schoch (USA/ALSUM)

Jun Lin ((Vice CUK/IUA) – Deputy Chairman

Sanjiv Singh – (India)

Mike Elsom – (Navigate)

Nicky Yuill (UK IUA)

Apologies:

Lars Lange (EC observer)

Emiel Paaij (Netherlands)

Atsushi Tabata (Japan)

Marika Svalskulla (Sweden)

Stephan Klein (Germany)

Hendrike Kuhl – (IUMI)

Li Zhang – (China)

1. **Minutes of meeting held on 1st April 2020**

The committee agreed the last minutes.

2. **IUMI Statistics Report.**

The committee discussed the nature of the report, noting two options. The report could be a summary of the committee's statistical output or a wider ranging document, which offered more interpretive commentary. The latter route may be more comprehensive but could suffer for a lack of data proof. The report effectively replaced the Fact Sheets and was now seen as the premier IUMI statistics publication.

Members agreed that the F & F committee was a conduit for information and not analytical viewpoints. As such, the general view was that the report should avoid subjective analysis, and focus on core current statistics. This would create a concise document and should be quick to produce. This year's online conference will see all presentations recorded which should help in compiling the report.

Mike Elsom of Navigate commented that this basis of preparation would result in a different type of report to previous years, however he added that the more concise principles gave clearer direction than before. It would be helpful to ask the technical committees for their key messages before the Stockholm conference. These could be aligned to the F & F outputs to produce a draft statistics report for committee consideration.

Concrete steps for preparing the stats report

- Phil, Astrid and those responsible for updating the cargo, hull and offshore energy core data as of mid-year (Andrea, Jun, Mathieu) agree on which graphs are to be included in the stats report and notify Mike.
- Phil and Astrid, if necessary others, brief Mike regarding the contents and core messages of their presentations with special focus on those that should come forward in the highlights.
- Mike gets a recording of the F&F presentations
- The general report structure works well and is to be kept, i.e. Intro, Highlights, Context, Marine Insurance, sections on hull, cargo, offshore energy.
- Phil to get analysis/feedback from ocean hull, cargo, offshore energy, possibly IFY chairmen to be used as further input/context for the respective sections.
- Check before sending the first draft for proofreading that any text statements do match what the graphs show.

3. IUMI Stockholm Workshop – Update

Phil reported that he was finding it difficult to secure a speaker to cover current and future economic impacts of the Covid pandemic as it related to the maritime industry. As such, the current working hypothesis was for the workshop to contain three speakers from the committee, namely himself, Astrid for her annual presentation of the state of the global marine insurance market, and Dave for an update on the large loss database. Other members expressed similar responses to accessing economic data, which at this time could only be generic or very sensitive and thus not disclosable.

Before exploring options further, the committee received regional updates from members.

- *Erika reported on Latin America* – some areas were gradually getting back to normal, except Brazil and Mexico. There were signs of reduced cargo premiums, some non-fishing vessel lay ups and reduced offshore production. Claims were increasing due to damaged produce, fraud and robbery.

- *Sanjiv commented on India* – cargo premium was down 25%, losses were rising and trade was shrinking. Premium rates were hardening especially for war risks in Middle East.

- *Astrid observed for CEFOR* – claims were reducing in frequency at the half-year stage.

- *Robert said for USA* – rise in civil unrest, increase in cargo claims, most of which were likely caused by Covid issues.

- *Phil reported on UK* – lower claims frequencies, greater social disruption issues, expected future P & I concern with 300,000 seafarers stranded at sea. The market was increasing its use of exclusionary language for communicable disease.

Members focused on other speaker options for Stockholm. Several members suggested sourcing a speaker from the broking community, referencing for example a recent informative report issued by Willis Towers Watson. Other ideas centred around changes in vessel valuations and behavioural analytics produced by Concirrus.

Inviting a broker to speak would be a new development and require sign-off from Lars Lange. It was agreed to contact Lars to seek this approval. Phil asked Mathieu to action this by finding a broker. Securing a broker speaker may also make attendance of the conference more attractive as current delegate numbers were thought to be relatively low, with the online fee seen as a disincentive.

In conclusion, it was agreed that the conference speaker panel would be Phil, Astrid and Dave, however if a broker were secured, suitable adjustments would be made to ensure that the session was interesting and informative.

4. Global Marine Insurance Report

Astrid reported that the state of reporting did not seem to be severely affected by Covid-19 and was about as usual at this time of year. Apart from a number of outstanding minor marine markets, the larger markets she still was awaiting data for were ALSUM, Italy, the Netherlands, Singapore, USA, and IUA premiums (IUA loss ratios received), . On the positive side, she got with help of the UAE association leader into contact with the new leader of the Arab association GAIF who provided her with premium estimated for Arab countries. Whilst the 2019 premiums and insurance results may not be of major interest in the current trading climate, it was important to produce the annual results for consistency and trend analysis.

5. Large Claims Database.

Dave reported on the current status of the large loss database. To date, 21 associations had submitted loss data, with four more expected.

It was not yet known if the data was sufficient to generate a publishable cargo large loss report. BCG would soon be able to provide an update to the committee and would be available to attend the next meeting and the conference. A few returns had also been submitted by certain IUA/LMA carriers, no doubt assisted by the larger thresholds to be used. The full list of countries who have submitted data is: Australia, Belgium, Cyprus, France, Germany, Greece, Hong Kong, India, Italy, Japan, Malaysia, Netherlands, New Zealand, Poland, Singapore, Spain, Turkey, UAE, UK (IUA/LMA).

6. Date of next meeting

The next meeting would be on Tuesday 8 September 10.00-12.00 (UK Time). Speakers would attend a rehearsal session on 1 September 10.00-11.00 (UK Time). The committee conference session was at 12 noon on Tuesday 15 September.